## IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF DELAWARE

JEFFREY M. NORMAN,

. ...

Plaintiff,

v. : C.A. No. 06-005-JJF

DAVID W. ELKIN, RICHARD M. SHORIN

and THE ELKIN GROUP, INC. : Jury Trial Demanded

Defendants,

and

US MOBILCOMM, INC.,

Nominal Defendant.

## EXHIBITS TO DEFENDANTS' SUBMISSION IN COMPLIANCE WITH COURT ORDER DATED AUGUST 29, 2007

BLANK ROME LLP

Steven L. Caponi (DE I.D. 3484) Christine S. Azar (DE I.D. 4170) 1201 N. Market Street, Suite 800 Wilmington, DE 19801

Telephone: (302) 425-6400 Facsimile: (302)425-6464 Attorneys for Defendants

Dated: October 9, 2007

## **EXHIBIT A**

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	Page 1
1	
2	IN THE UNITED STATES DISTRICT COURT
3	FOR THE DISTRICT OF DELAWARE
4	
	,x
5	JEFFREY M. NORMAN,
6	Plaintiff,
7	vs.
8	DAVID W. ELKIN, RICHARD M.
	SHORIN and THE ELKIN GROUP,
9	INC.,
10	Defendants.
11	and
12	US MOBILCOMM, INC.,
13	Nominal Defendant.
14	
	x
15	
16	
17	DEPOSITION OF JEFFREY M. NORMAN
18	New York, New York
19	Friday, December 8, 2006
20	
21	
22	
23	
24	Reported by:
	LESLIE FAGIN
25	JOB NO.9289

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J. Norman

2 the licenses, figure out how to maybe 3 strategize in terms of aggregate for a

4 marketing pattern to create value.

5 Mr. Elkin's responsibilities, as he 6 relayed to me, as an attorney, he was going 7 to be able to handle the legal stuff.

8 Also with his financing background,
9 that he was going to raise capital for the
10 project and as his, you know, as an ex-chief
11 operating officer, he was also going to
12 handle that responsibility for the company

13 and that was our basic understanding.

14 The second piece of that is time—

15 so it was decided at that point in time,

16 basically within a month or two, do you want

17 to work on that project? I said, yes, he

18 understood I had another business, so I was

19 allocating time to this project and as time

20 went on throughout 1993, things evolved in

21 formulating the industry, I can't recall

22 whether the options took place then, but, you 23 know, the plan to aggregate the license with 24 cities to go after and then by the end of the

25 year, we started rough discussions about --

J. Norman

2 Q. So you had this agreement that you 3 would co-own USM in the ratio of 75/25, 4 right?

5 A. Right.

6 Q. You had an agreement that the two 7 of you, I'm not going to try to summarize all 8 the different skill sets Mr. Elkin has versus 9 your skill sets, but, essentially, you guys 10 have an agreement that you would co-operate 11 USM?

12 MR. FELICE: Objection as to form.

13 Q. Based on each of your respective 14 skill sets?

15 A. I did operations, but I wasn't -- 16 my job was to secure the licenses.

17 Q. I'm not trying to use a term of art 18 here. I'm just talking about you were going 19 to both run the business?

20 A. In a loose sense, you could say 21 that.

Q. And, eventually, there was an23 addendum to that agreement or a24 supplementation to that agreement where the

25 amount of necessary capital was settled upon

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J. Norman

2 primarily he did, what type of capital was

3 going to be needed and as I recall, the first 4 figure was less than a million dollars when I

4 figure was less than a million dollars when less signed on board, so it was also understood

6 that at that particular time, money that we

7 had put out for the business was going to be

8 counted towards our capital contribution and 9 that, I think, is a basis for our -- what was

9 that, I think, is a basis for our -- what was 10 the basis for our agreement.

11 Q. I'm going to try to kind of parse 12 through that. These are sort of the terms or 13 elements that I heard.

Initially, no agreement about how 15 much money -- the initial agreement was about 16 just respective ownership percentages, 75/25?

17 A. I don't know I would call it an 18 agreement at that point in time. I would 19 call it Mr. Elkin's proposal.

20 Q: I heard from your answer that you 21 reached an agreement on the 25/75 before you 22 ever even knew how much money would be 23 associated with that?

A. Yeah, he might have thrown a figure 25 out, we will put in half a million dollars.

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J. Norman

2 at a million, was that about right?

3 A. That's right.

4 Q. Was there any discussions in this 5 agreement about sort of how long you would 6 both be obligated to run the business, i.e., 7 a year, two, 10?

8 A. No.

9 Q. Was there any understanding as to 10 what would happen if one of you quit running 11 the business, but the other guy continued 12 running the business?

13 A. No.

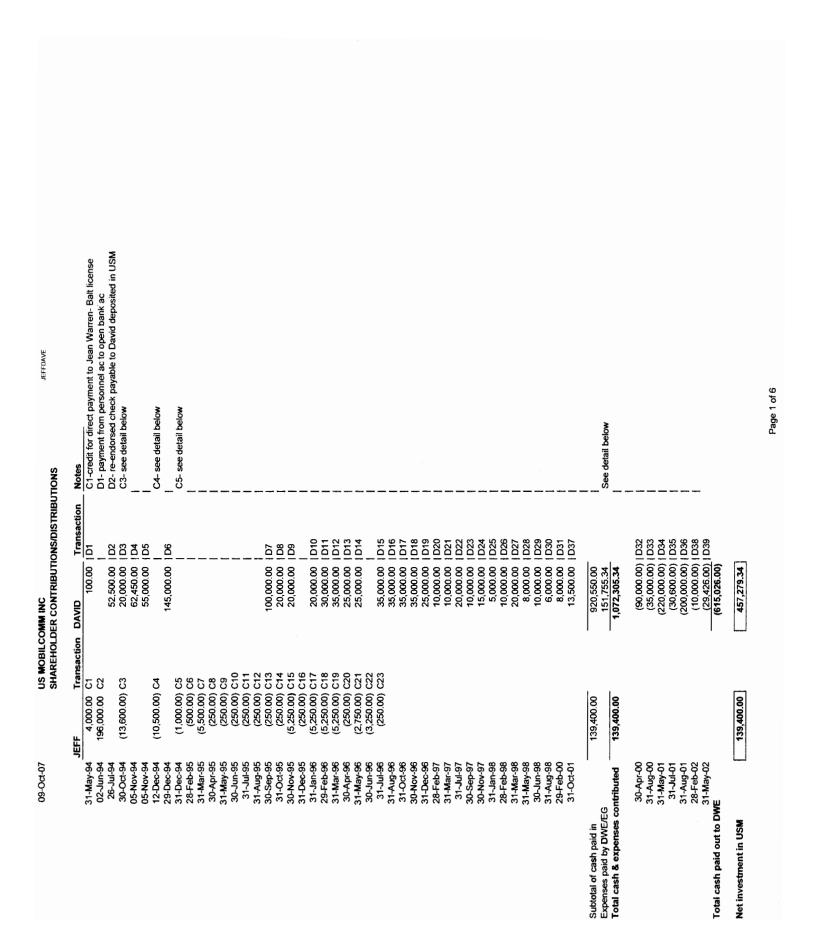
14 Q. Was there any discussions about how 15 long either or both of you could work without 16 receiving any compensation from the company?

17 A. Was there any discussions about 18 that? Potentially, possibly, it seems like 19 something that might have — we might have 20 talked about, but I don't recall any details 21 of that.

Q. Just so the jury is clear, as faras the agreement we've just described, therewas no discussion about who was going to getpaid what, nobody was getting paid?

6 (Pages 18 to 21)

## **EXHIBIT B**



Check #	Date	Amount	Description
2030	8/29/1994	604.25	Expense Reimbursement
1032	11/21/1994	150.10	Expense Reimbursement
1036	11/21/1994	121.00	Expense Reimbursement
1085	1/26/1995	540.78	Expense Reimbursement
1143	3/13/1995	66.009	Expense Reimbursement
1175	4/7/1995	1,415.30	Expense Reimbursement 3/12-3/18
1212	5/9/1995	1,252.07	Expense Reinbursement 3/6, 4/23
1324	8/18/1995	207.00	travel 5/1, 6/25, 6/27
1374	10/4/1995	323.88	travel 8/18, 8/30, 9/8
1590	5/1/1996	503.73	503.73 travel reimbursement
	Total	5,719.10	

Elkin Group	1993	27,682.69
Elkin Group	1994	21,527.80
David Elkin	1994	6,471.82
David Elkin	1995	15,188.60
David Elkin	1996	15,717.69
David Elkin	1997	12,160.28
David Elkin	1998	12,006.46
David Elkin	1999	12,000.00
David Elkin	2000	12,000.00
David Elkin	2001	12,000.00
David Elkin	2002	5,000.00
TOTAL Expenses		151 755 34

JEFF NORMAN -CAPITAL REDUCTIONS:		
SEPT. 94 RENT-NET	C3a	200.00
OCT. RENT- NET	C3b	200.00
SECURITY DEPOSIT Baker McKenzie	c3c	2,500.00
3ISHOP CONTRACTING- NY lease	, 23	500.00
SLOBAL MEDIA- NY office	C3e	1,600.00
NOV RENT- Net	Çğ	200:00
WIRE TRANSFER OUT 11/3	C3g	7,500.00
SEP1-NOV 1994		13,600.00
DEC RENT- Net	2 <sub>a</sub>	200.00
Mire transfer out 12/12 Dec 1994	\$	10,000.00
JAN and FEB 1995 RENT adj	CS	1,000.00

SIS OF EXPENSES PAID BY ELKIN GROUP ON BEHALF OF US MOBILCOMM, INC.
WEHALF OF US MOBILCOMM,
VEHALF OF US MOBILC
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-ELKIN GROUP	1993	2,846.00 577.62	2,279.00 229.22	726.83 71.75	179.00 118.27	2,733.00 3,659.59	4,883.59 4,083.79	3,035.27 5,519.50	11,000.00	180.50	3,000.00	3,984.56	103.00				27,682.69 21,527.80
	CATEGORY	DUES, SUBSCRIPTIONS		POSTAGE, COURIER	MEALS	TRAVEL	TELEPHONE AT	LEGAL	EVANS CASE SETTLEMENT	ADVERTISING	PROFESSIONAL SERVICES	EQUIPMENT- 15% SEA	TAXES-DEL FRANCHISE USM	UNIDEN EQUIPMENT 5/13/94 by	FUHRMAN MATT WIRED \$ 20,000TO TEXAS COMM	and RETURNED 10/14 to USM	2

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MEALS TRAVEL
3/9/1994
3/10/1994 406.14
3/19/1994 27.50
4/2/1994 86.17
4/23/1994 160.00
4/29/1994
4/30/1994 300.00
6/6/1994
6/7/1994 19.35
7/11/1994
7/18/1994
8/1/1994
8/31/1994
9/3/1994 76.41
9/13/1994 47.00
9/19/1994 23.61
9/29/1994
10/1/1994
0/11/1994
0/14/1994
1/29/1994
2/31/1994
1 292 18

Page 3

Grand total 1994

DETAIL OF EXPENSES PAID DIRECTLY BY DAVID ELKIN IN 1995	TLY BY DAVID E	<b>LKIN IN 1995</b>				L C
PAYEE/DESCRIPTION	DATE	MEALS	TRAVEL	POSTAGE	SUPPLIES	OFFICE
Rick lunch (1995 ) @ \$7/day	1/1/1995	1,372.00				
New York cab	1/3/1995		11.00			
Phila parking	1/11/1995		8.95			
Sacramento USAIR trip- FF value	1/15/1995		450.00			
Boston cabs	2/2/1995		14.40			
Stone harbor	2/17/1995	5 27.16				
Hamburger Hamlet wash dc	2/25/1995	32.00				
J Pauls Georgetown, Wash Dc	2/26/1995	48.00				
Country squire, gene parry	2/27/1995	5 17.79				
Liberty Place, Phila, Jim Maxim	3/1/1995	19.47				
Alamo car rental Ft Lauderdale	3/5/1995	10	176.28			
Airport Parking	3/15/1995	10	70.00			
parking	4/1/1995	10	5.00			
Boston trip cabs and parking	4/19/1995	10	31.56			
Radio works lunch	5/4/1995	17.89				
New York trip	6/7/1995	10	18.50			
Washington meal	6/27/1995	5 4.40				
Phila parking	7/31/1995	10	17.00			
MICRO Center- modem	8/28/1995	10				
NY parking and taxis	8/29/1995	10	13.00			
Camera Shop- photos of sites	10/3/1995	10				
Boston Trip- Shepard & Alcom	10/10/1995	5 8.00				
Orlando Trip- cabs & tips	10/18/1995	10	116.00			
Washington DC- METRO	12/5/1995	10	5.00			
Home office 1995 @ 1,000/mo	12/31/1995	10				12,000.00
Business use of automobile @ \$.30/m	12/31/1995	10	558.00			
TOTALS		1,546.71	1,536.69	0.00	00:00	0 12,000.00
Grand total 1995						15,188.60
DETAIL OF EXPENSES PAID DIRECTLY BY DAVID ELKIN IN 1996	TLY BY DAVID E	ELKIN IN 1996				!

DETAIL OF EXPENSES PAID DIRECTLY BY DAVID ELKIN IN 1996	TLY BY DAVID E	LKIN IN 1996				H CH	Brisiness
PAYEE/DESCRIPTION	DATE	MEALS	TRAVEL	POSTAGE	SUPPLIES	OFFICE	Miles
Rick lunch (1996) @ \$7/day	1/1/1996	1,295.00					
Washington COMNET cabs parking	1/31/1996		49.50				
Microcenter (software & cable) net	2/3/1996						
Two trips to NY 2/14 and 2/26	2/26/1996		•				
California trip 3/6-3/11	3/11/1996	75.00	75.00				
Philadelphia-site 1601 market st	3/25/1996		20.00				
Dallas trip 4/14- 4/18	4/18/1996	120.00	70.00				
Quintex office visit	4/24/1996						
Boston trip 4/30-5/1	5/1/1996	25.00	65.00				

02 04 04 05 05 04

Business	Miles		00.00	12,006.46		Miles		00:0	12,000.00		Business		0.00	12,000.00		Miles		0.00	12,000.00		Business Miles		0.00	5,000.00
HOME	OFFICE	12,000.00	12,000.00			OFFICE	12,000.00	12,000.00		!	OFFICE	12,000.00	12,000.00			OFFICE	12,000.00	12,000.00		L	OFFICE	5,000.00	2,000.00	
	SUPPLIES		0.00			SUPPLIES		0.00			SUPPLIES		00:0			SUPPLIES		000			SUPPLIES		00.0	
	POSTAGE	3.23	3.23			POSTAGE		0.00			POSTAGE		00.0			POSTAGE		0.00			POSTAGE		0.00	
	TRAVEL		0.00			TRAVEL		00.0			TRAVEL		0.00			TRAVEL		00.00			TRAVEL		00.00	
ELKIN IN 1998	MEALS	0.00	0.00		ELKIN IN 1999	MEALS	0.00	0.00		ELKIN IN 2000	MEALS	0.00	00.0		ELKIN IN 2001	MEALS	0.00	0.00		ELKIN IN 2002	MEALS	2	0.00	
CTLY BY DAVID E	DATE	12/31/1998 12/31/1998 1/8/1998			CTLY BY DAVID E	DATE	12/31/1999 12/31/1999			ECTLY BY DAVID E	DATE	12/31/2000 12/31/2000			ECTLY BY DAVID E	DATE	12/31/2001 12/31/2001			PAID DIRECTLY BY DAVID ELKIN IN 2002	DATE	5/31/2002		
DETAIL OF EXPENSES PAID DIRECTLY BY DAVID ELKIN IN 1998	PAYEE/DESCRIPTION	Rick lunch (1998 ) @ \$7/day Home office (1998 ) @ 1,000/mo US Post office- Centennial	TOTALS	Grand total 1998	DETAIL OF EXPENSES PAID DIRECTLY BY DAVID ELKIN IN 1999	PAYEE/DESCRIPTION	Rick lunch (1999 ) @ \$7/day Home office (1999 ) @ 1,000/mo	TOTALS	Grand total 1999	DETAIL OF EXPENSES PAID DIRECTLY BY DAVID ELKIN IN 2000	PAYEE/DESCRIPTION	Rick lunch (2000 ) @ \$7/day Home office (2000 ) @ 1,000/mo	TOTALS	Grand total 2000	DETAIL OF EXPENSES PAID DIRECTLY BY DAVID ELKIN IN 2001	PAYEE/DESCRIPTION	Rick lunch (2001 ) @ \$7/day Home office (2001 ) @ 1,000/mo	TOTALS	Grand total 2001	DETAIL OF EXPENSES PAID DIRE	PAYEE/DESCRIPTION	Home office (2002) @ 1,000/mo	TOTALS	Grand total 2002

# **EXHIBIT C**

### **NORMAN DETAIL**

Case 1:06-cv-00005-JJF Document 74-2 Filed 10/09/2007

## **NO TRANSACTION DETAIL AVAILABLE**

### **REFERENCE TO ADDITIONAL EXHIBITS**

Exhibit F - Check Registry Reference 1.

<u>Date</u>	<b>Page</b>	<b>Notation</b>
6/2/94	1	C2

2. **Exhibit H** 

#### REFERENCE TO ADDITIONAL EXHIBITS

Exhibit F - Check Registry Reference 1.

<b>Date</b>	<b>Page</b>	<b>Notation</b>
10/4/94	2	С3а-е
10/31/94	3	C3f

Exhibit E – Money Market Registry Reference 2.

<u>Date</u>	<b>Page</b>	<b>Notation</b>
11/2/94	1	C3g

US MOBILCOMM, INC. 805 BRYN MAWR AVENUE NEWTOWN SQUARE, PA 19073 TELEPHONE (610) 525-2372 CORESTATES FIRST PENNSYLVANIA BANK PHILADELPHIA, PA 3-1/310 N 1001

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Baker & McKenzie

\*\*\*\*2,500.00

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US MOBILCOMM, INC. 805 BRYN MAWR AVENUE NEWTOWN SQUARE, PA 19073 TELEPHONE (610) 525-2372 CORESTATES FIRST PENNSYLVANIA BANK PHILADELPHIA, PA 3-1/310 N 1004

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Page 22 of 30 Case 1:06-cv-00005-JJF Document 74-2 Filed 10/09/2007

US MOBILCOMM, INC. 805 BRYN MAWR AVENUE NEWTOWN SQUARE, PA 19073 TELEPHONE (610) 525-2372 CORESTATES FIRST PENNSYLVANIA BANK PHILADELPHIA, PA 3-1/310 N

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Case 1:06-cv-00005-JJF Document 74-2 Filed 10/09/2007 Page 23 of 30

### REFERENCE TO ADDITIONAL EXHIBITS

1. **Exhibit F - Check Registry Reference** 

<b>Date</b>	<b>Page</b>	<b>Notation</b>
11/30/94	3	C4a

**Exhibit E - Money Market Registry Reference** 2.

<b>Date</b>	<b>Page</b>	<b>Notation</b>
12/12/94	1	C4b

### REFERENCE TO ADDITIONAL EXHIBITS

1. Exhibit F – Check Registry Reference

<b>Date</b>	<b>Page</b>	<b>Notation</b>
12/30/94	4	C5
1/31/95	5	C5

2. Exhibit E – Money Market Registry Reference

<b>Date</b>	<b>Page</b>	<b>Notation</b>
1/9/95	1	C5

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